

Calendar of Events for IBAH 2010

May 12, 2010- Robert Dempsey President & COO of The Guarantee Co of North America

May 26, 2010 Country Inn—for commercial producers and CSR's--Jim Bonnay—6 hours technical

June 2, 2010 Selling Increases in Tough Times—Lyall Bell—3 hours personal

June 11, 2010- BBQ and Trade Fair-dress in theme of your favorite sports team-**Go Team Go!**

June 30, 2010 Surviving the Hard Market—Neil Bishop—2.5 hours technical

August 17, 2010 Golf Tournament at Flamborough Hills Golf Club-10:30 a.m. registration!

September 9, 2010 E& O Jim Bonnay—3 hours management

September 14, 2010 – Jo Anne Mitchell

a.m. Introduction to Contract Surety Bond, 3 hours tech

p.m. Using the SWOT Analysis as Diagnostic Tool for your Brokerage 3 hrs mgmt

September 16, 2010 Document Recovery by FirstOnSite at 9 a.m. sharp- 1.5 hours technical,
Insurance Institute, Upper Ottawa

October 13, 2010-Annual General Meeting, Louis Gagnon, President of Intact Insurance

November 10, 2010- Maurice Tulloch, EVP & COO of Aviva Traders General, Elite, Scottish &
York and President, Aviva Pilot Insurance, Aviva Canada Inc.

December 8, 2010- Annual Christmas Mix & Mingle Party 5:00 p.m.