



Annual General Meeting

Wednesday October 15, 2025

1:00 PM

Presented at:

Industria Pizzeria + Bar
1791 Stonechurch Road East
Stoney Creek, Ontario

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Agenda

1. Call to Order by the President – Tim Bartels
2. Review Minutes of 2024 Annual General Meeting – Tim Bartels
3. Business Arising out of Minutes – Move to accept/second, vote for and against
4. Receiving Communications:
President's Report – Tim Bartels
Past Presidents Report – Miranda Hirte
Vice Presidents Report – Kathy Clayborne
Secretary's Report – Included in President's Report
Treasurer's Report – Adam Veldpaus
5. Report of Standing and Special Committees
Membership Report – Brittann Mildenberger
Public Relations Report – Sarah Silva
Education Report – Kathy Clayborne
Program – Tim Bartels
Social Media and Communications – Rachel Consoli
6. Unfinished/New Business
7. Election of Officers and Directors
President – Tim Bartels, Past President – Miranda Hirte, Vice President – Kathy Clayborne, Treasurer – Adam Veldpaus, Secretary – Emma Giammichele, Membership – Debbie Summers, Program – Brittany Mildenberger, Public Relations – Sarah Silva, Director at Large – Milena Lewandowski & Lorna McCoy, Social Media & Communications – Rachel Consoli
8. Election of Auditors
The Cino Group
9. Installation of Officers and Directors
10. Adjournment (Picture of the new board)

PRESIDENTS REPORT

By Tim Bartels

Welcome to the 2025 AGM of the IBAH.

I have completed my first year as president of the IBAH and could not have done it without the help and support of my fellow board members. Their experience, advice and motivation are what make this board so successful. And what would be the purpose of a board, without our great members supporting us in all our events and efforts – the members are the association, and it is amazing to see all the support we receive.

This past year saw a few hick-ups in the world of technology, as our online payment option ran awry on us. While the board worked to accommodate our members, our members in turn, took it all in stride and adapted to the sudden change in payment options.

A few highlights from the 2024 – 2025 term and things to look for in 2025 - 2026:

- We've seen continued success in our monthly webinar series providing you with the opportunity to gain your RIBO accreditation through these webinars. Kathy works hard with our associate partners to offer new and exciting topics each time.
- We've stuck with our quality over quantity mentality and continue to bring impactful events to our members. We are putting a focus on the following annual events in 2025-2026:
 - Family Bowling Day
 - Spring Broker Bash
 - Bocce Ball Tournament
 - Golf Tournament
 - Townhall Education Day
 - Holiday Mix & Mingle
- Although we still have Board chair titles with duties required of them, we continue to utilize our members strength and have them run their individual events.
- The new sponsorship package which our members can purchase at renewal time or throughout the year was well received. By taking on these various sponsorship opportunities, it provides additional benefits and greater exposure to our community.

Thank you all for coming out and attending the various events held this past year, we look forward to continuing as your board! We are always looking for new individuals to join us at the board level, it's a great opportunity to meet with fellow brokers and industry partners. If you or anyone you know has any interest, please reach out to a member of the board for more information.

As I enter my second year as your president, I look forward to serving with the incoming board and thank them all for their commitments both past and future. Finally, I would be remiss if I did not mention that our past president Miranda Hirte is retiring from the board. She will be greatly missed, as she brought to the table a level of desire and professionalism that is second to none. Thank you Miranda for all your years of service, we look forward to seeing you at the various events!

Sincerely,

Tim Bartels



PAST PRESIDENTS REPORT

By **Miranda Hirte**

It is my absolute privilege to have organized the Golf Tournament for the last three years! This event is setup for success for years to come, with a great foundation of support from insurers, brokers and affiliate organizations.

This year we hosted a SOLD-OUT tournament and had over 160 patrons joining us for the banquet afterwards! Our raffle was a huge success, allowing us to raise \$2,000 for Food4Kids Hamilton – just in time for the school year to begin!

As the saying goes, *“all good things must come to an end”* and with that (and many mixed emotions) I am formally resigning from my position with the board after a wonderful 8 years. I have made incredible friendships and connections that will last a lifetime. I know the incoming board will continue to do wonderful things for our Hamilton Broker and insurance community for years to come.

Thank you for allowing me to be a part of this amazing group!

Respectfully submitted.

VICE PRESIDENTS REPORT

By Kathy Clayborne

Once again as fall settles in with its cooler temperatures, brilliant red, orange and gold colours, it is time to reflect on our past events of the year.

We started out in October with our Annual General Meeting (AGM) welcoming all our new board members. Next to our IBAH Annual Holiday Mix & Mingle which was an immense success and warm welcome turn out.

Our bowling extravaganza was in February and would like to thank our sponsors – Economical and all the bowlers who came out to fun Saturday morning of bowling.

Meet the Underwriter was a night not to be missed, with so many Companies and Brokers who attended. Our Broker Bash, sponsored by FIRST Insurance Funding of Canada had a great turn out, if you have not been to one, it's a wonderful opportunity to see Brokers and industry people.

New this year, we teamed up in June with The Ontario Insurance Adjusters Association and The Insurance Institute for our first Bocce Ball Extravaganza Tournament. If you didn't get a chance to attend this event, you may want to mark your calendar for 2026 to join. The fun didn't stop there though; our Golf Tournament was one of the largest turnouts we have had in many years!

We continued with our Coffee & Continuing Education webinars throughout the year, thanks to Paul Davis and Corrina Smith who always help to provide us with our CE Credits. Also, a thank you to CARSTAR who offered an on-site seminar at their Headquarters – An introduction to the Collision Repair Process.

Lastly, we held our highly anticipated Education Day in September – This year we had our largest group attendance. Without our Sponsors we would not be able to have this event so a big shout out of thanks to DKI/Miller, Hamilton HSB, Intact Public Entities, DKI/AI-Care, Economical, On Side Restoration and Zurich.

I want to thank all the board members for their hard work and dedication to our members and community. Also, a personal thank you to Miranda Hirte who will be stepping down from the board this year, it was a pleasure to have you sit on the board and all that you have accomplished over your years of volunteering. You sure did bring a lot to the board, and I wish you all the best in your future endeavors.

I am looking forward to another year as your Education Chair/Vice President. Reach out to me anytime with suggestions for future seminars and webinars kclayborne@youngsinsurance.ca or (905)689-7911 x2247.

Make sure to visit our website at www.ibah.org for upcoming events, if you haven't signed up for our monthly newsletter make sure you do so you don't miss an event!

- ***"Never stop learning because life never stops teaching"—Unknown.***

MEMBERSHIP REPORT

By Brittany Mildenberger

As of October 15, 2025, our affiliate has a total of 47 active members. Most of these members have been members for many years, with a few being new. This past year we had 2 new members join and we lost 1 member due to them moving out of our territory. Each year I make an effort to reach out to past members to see if we can get them to join again!

Our events being held each year have seen an increased number of members and we hope this helps boost membership!

Thank you to all the board members for volunteering their time to support our affiliate. I look forward to another year working together! Although I have sent out the membership renewals for 2025-2026 year, I will be passing along this responsibility and taking over the role of program chair and will be running the golf tournament. I hope to see you at the mix & mingle!

PUBLIC RELATIONS REPORT

By Sarah Silva

Hello Everyone,

This year, we proudly hosted our Seventh Annual Bowling Extravaganza at Splitsville in Hamilton. The event was a great success, bringing together 45 brokers, fellow board members, and their families for an evening of fun and connection. For the first time, the event received sponsorship support to help offset the rising costs associated with this event. A special thank you goes out to Economical Insurance for their generous sponsorship and support. The Bowling Extravaganza continues to be a wonderful opportunity for family fun, offering a chance to bring work and play together in a relaxed and engaging setting that strengthens our relationships within the IBAH community.

As mentioned in last year's board report, the responsibility for organizing the April "Meet the Industry" Night was officially transitioned to the Public Relations Chair role beginning in 2025. I'm pleased to report that the 2025 IBAH Meet the Industry Night was a tremendous success, with 219 registered attendees and a sold-out trade show. The event provided an excellent opportunity for networking and engagement among brokers and industry partners.

After reviewing the logistics and feedback, the board has decided that, to maintain high levels of attendance and enthusiasm, the event will be held biennially. Therefore, the next Meet the Industry Night is scheduled for 2027. We believe this approach will allow us to continue delivering a high-quality experience that benefits all participants.

In closing, I would like to extend my sincere appreciation to all board members for their ongoing commitment, hard work, and collaboration. It is truly an honor to serve alongside such a dedicated group of professionals. I look forward to another successful year representing the board as your Public Relations Chair, and to continuing to strengthen our connections within the IBAH community.

Regards,

Sarah Silva

Sarah Silva

Public Relations Chair, IBAH

EDUCATION REPORT

By Kathy Clayborne

Report received and recorded under Vice-President, page 6.

SOCIAL MEDIA AND COMMUNICATIONS REPORT

By Rachel Consoli

As we wrap up another successful year, it's inspiring to see how our connections and community continue to grow stronger. Our social media platforms have once again proven to be an important tool in sharing updates, celebrating achievements, and keeping members informed and engaged.

Over the past year, we've seen steady growth across our channels, with our LinkedIn following increasing from 436 to 524 and our Instagram audience growing from 683 to 705. This ongoing engagement reflects the enthusiasm and support within our network, as well as the value of staying connected through these platforms.

Throughout the year, we've highlighted industry events, promoted educational opportunities, and celebrated milestones that showcase the strength of our local insurance community. Our goal remains to keep members informed while sharing the energy and collaboration that define IBAH.

Looking ahead, we're excited to continue building our online presence and exploring new ways to connect with members, partners, and the broader insurance community.

It has been a pleasure to serve as Social Media & Communications Chair this year. I'm proud of what we've accomplished together.

Respectfully submitted,

Rachel Consoli

INSURANCE BROKERS ASSOCIATION OF HAMILTON

Financial Statements

Year Ended August 31, 2025

(Internally prepared and still under review)

To be received.